

Trade Bridge — the 132nd Canton Fair Global Trade Promotion:

广交世界 互利天下 CANTON FAIR GLOBAL SHARE Matchmaking Service (VMS)

China Import and Export Fair, also known as the Canton Fair, is established in 1957. It is a comprehensive international trading event with the longest history, the largest scale, the most complete exhibit variety, the largest buyer attendance, the most diverse buyer source country, the greatest business turnover and the best reputation in China. Hailed as China's No.1 Fair, the Canton Fair has served as "A Bond of Friendship, A Bridge for Trade" between China and the world. Each session it attracts around 25,000 exhibitors and over 200,000 overseas buyers.





Why is Trade Matchmaking Service Needed?

To improve sourcing efficiency and actively respond to the supply chain difficulties under the epidemic, the Canton Fair will advance "VIP Matchmaking Service (VMS)" program, providing exclusive sourcing service which aims at accurate matchmaking with suppliers for VIP buyers. VMS can effectively reduce your sourcing costs and help you find quality suppliers.





Who are Our Clients?

Fortune Global



Deloitte Top



famous chain companies

leading companies of key industries

top companies around the world

Our Regular Clients



























3

What services are available?

- 1. Release your company's profile and sourcing request through Canton Fair **official website and social media accounts.**
- 2. **Recommend to you high-quality suppliers** who meet your requirements and are selected by Chinese provincial and municipal commerce departments.
- 3. Arrange **one-on-one communication and negotiation** between you and suppliers.
- 4. Provide you with an exclusive sourcing booth for business negotiations when Canton Fair is held offline.

You will get a "Multinationals Sourcing Service" booth in the Canton Fair exhibition hall, including basic office equipment and guide personnel. Also your Canton Fair badge will be applied and delivered to you.





How to Participate in Matchmaking Events?

Canton Fair invites buyers or buyers sign up

1

Organization of Trade Matchmaking Events

2

Buyers submit sourcing requests

Canton Fair provides supplier list after preliminary matching



Buyers select the suppliers they are interested in meeting

Canton Fair organizes matchmaking events



Buyers brief their sourcing requests and related matters on the events

One-on-one group discussion between buyers and suppliers



Welcome to share business opportunities through VIP Matchmaking Service (VMS) of Canton Fair! For more information, please contact mss@cantonfair.org.cn.

Canton Fair Call Centre: The Chinese Mainland: 4000-888-999; Outside the Chinese Mainland: (8620)28-888-999

Note: China Foreign Trade Centre reserves the final interpretation right of this service.